North Georgia Foothills Dulcimer Association, Inc.

Foothills Footnotes

November 2012 ISSN 1559-1441 Volume 24, No. 11

Peach Jam Ree Port

by Peggy Martin

The delightful little Peach Jam began in Macon in 1998, moving to Jekyll Island in 2003, and then to FDR State Park in 2006. As David Hobson said just after Peach Jam of 2009, ". . . and so there we were in FDR State Park at the start of October . . ., playing dulcimers, enjoying each other." And, as Tom Womack said last year, "Peach Jam is one of the most casual, comfortable, laid back events of the year sponsored by our club." This year we did it again; enjoyed each other, listened and played as best as we could, learned and shared something, grazed our way through a couple of amazing pot-luck dinners, and entertained a rotation of fellow campers, many of whom sat with us, listening in the shelter shadows for lengthy periods. We were campers, cabin folk, and day-trippers from Florida, Alabama, Mississippi, and Georgia. There were lots of mountain dulcimers, three hammered dulcimers, bowed psaltery and a plethora of other friendly acoustic instruments which bowed, plucked, picked, and squeezed through the days and jams. Paul Sykes, of Hattiesburg, Mississippi, not only soothed us with his accomplished psaltery bowing, but he took some great pictures and has generously offered them to us. To view, go to: http://tinyurl.com/9me48yr.

The early week arrivals worked in some lazy playing, technique and tune sharing, excursion, and meal swapping but by Saturday there were beginner lessons with Sam Greene and friends, break-out jamming for slow, moderate, and the speedy and then more group jamming. On Sunday morning, a small group formed to play spiritual hymns and gospel tunes before departure.

Thanks to the 2012 Peach Jam Ninja Team, comprised of Peggy Martin (N.W. Allatooners Satellite), Alan and Deborah McCord (Whistle Stop Pickers Satellite), Ann and Perry Wilder, Nancy and Dean Larson (LaGrange Troopers Satellite), Sam and Rhoda Greene (Peach Pickers) and Tom Womack (N.W. Allatooners Satellite). And thanks to everyone who showed up - what a great bunch of folks! Mark your calendar for next year's 2013 Peach Jam at FDR – the first week and weekend in October.

Producing the NGFDA Fall Festival requires a lot of people working together. Would you (and/or your non-playing spouse) be willing to pitch in this year? Folks are needed to staff the registration/faculty merchandise table in approximately two hour shifts, operate the cash register (for those already familiar with cash register operation). If you or your spouse can help with this, please contact Millie Chaplin at princessofpossumcorner@yahoo.com. Thank you.

Tablature for the Sunday Morning Gathering at Fall Festival is available to participants on the NGFDA website, www.ngfda.org. Please print and bring with you to the festival.

Satellite Leadership Annual Breakfast Meeting at Unicoi

The NGFDA Board and Satellite Leaders (those folks whose contact information appears on the NGFDA newsletter and web Satellite listings [or their named alternate]) have received invitation to enjoy a complimentary breakfast while meeting on Saturday morning during Fall Festival...at 7:15am

continued on page 2

2012 NGFDA, Inc.
Board of Directors

PRESIDENT
TOM WOMACK
5755 MERCEDES DRIVE
CUMMING, GEORGIA 30041
tomwomack@yahoo.com
678-360-5865

VICE PRESIDENT
SAM GREENE
839 SOUTHERN SHORE DRIVE
PEACHTREE CITY, GEORGIA 30269
srgreene2@comcast.net
678-833-5995

TREASURER
MIKE VAN DEMARK
P. O. BOX 197
OCOEE, TENNESSEE 37361
mvandem@gmail.com
404-822-3666 (MOBILE)
423-338-2307 (HOME)

ASSISTANT TREASURER
MELANIE LIGON
650 WINDWALK DRIVE
ROSWELL, GEORGIA 30076
mligon@kcc.com
770-401-9899

SECRETARY
ANN WILDER
152 WISTERIA RIDGE TERRACE
LAGRANGE, GEORGIA 30240
annswilder@bellsouth.net
706-882-5027

FALL FESTIVAL CO-DIRECTORS
JUDY BAILEY
jbeep2@tds.net
770-894-4371
SALLY LONG
sallylong@tds.net
770-893-1413

SPRING THING DIRECTOR
KAT VALLISH
kvallish@gmail.com
678-468-7561

LIAISON TO NGFDA SATELLITE GROUPS
PEGGY MARTIN
martin.pb@comcast.net
770-974-1980

MEMBERSHIP CHAIRMAN
LYNN MCCOLLUM
445 LONG STREET
DEMOREST, GEORGIA 30535
lynnmccollum@windstream.net
706-778-8538

NEWSLETTER EDITOR
BARBARA JOE
ngfda_footnotes@yahoo.com
615-523-9597 (HOME)
931-239-2111 (MOBILE)

NGFDA YAHOO! GROUP MODERATOR
ED HUMPHRIES
ed@humphries.com
770-439-9608

Foothills Footnotes
(ISSN 1559-1441)

POSTMASTER: Send any address changes to **Lynn McCollum**, NGFDA, Inc., PO Box 522, Demorest, GA 305353. You may also contact **Lynn** by e-mail at lynnmccollum@windstream.net All other newsletter-related matters, including material intended for publication, should be directed to **Barbara Joe** at the email address listed in the above column. The deadline for publication submissions for the December issue is **November 22, 2012 at 6:00 p.m**.

Foothills Footnotes is published monthly by the North Georgia Foothills Dulcimer Association, Incorporated.

Satellite Leadership Annual Breakfast Meeting at Unicoi

continued from page 1

no less!!! The group will address common points of interest to the network of playing satellites and will decide the location of the 2013 August Summer Satellite Gathering. NGFDA continues to celebrate the satellite leaders for their personal dedication and their many contributions to the promotion and support of dulcimer interest and related activities.

Fall Festival – Moments to Cherish

by President Tom Womack

Fall Festival is coming up in just a few weeks, and everyone is breaking out the sweaters and confirming their overnight arrangements. This is one of the most exciting and renewing events in our club's calendar, and each year it just gets better.

It is an opportunity to sit with a friend by the fire and share a tune that you are working on, partake of a class in some esoteric area of dulcimer playing that is strange to you and attend wonderful concerts each evening after dining in the world class restaurant at Unicoi Lodge.

The swap table is a joy to behold each year with its wide selection of second hand musical instruments of all types. Vendors line the hall with their absolutely stunning new dulcimers hand crafted by masters of the art.

The weather is typically wonderful and the deep forest views just outside the lodge buildings seduce one to walk the hills and perhaps meet with someone beneath a tree for a duet.

Some attendees stay in the lodge where one could literally walk from the bedroom to a jam in pajamas. Instead of bedroom slippers, wear a pair of boots to make foot tapping more audible.

The town of Helen, where many members stay in hotels for the nights, is a quaint Alpine-like village with crystal clear streams running adjacent to the main road and the alluring restaurants.

At Fall Festival 2012, once again, we will all join together to share our experiences over the year, see old friends and renew our vows to better our musicianship.

About The Tablature . . .

Our good friend, Tull Glazener, kindly provided the tablature for this issue. The tab, "Let Me Call You Sweetheart," is from Tull's (relatively new) tab book, "Dulcified on Tin Pan Alley." The book includes arrangements for 23 Tin Pan Alley era tunes, many of which have multiple parts. It also comes with an accompanying CD, with separate tracks for each part for each tune, along with a track with all the parts being played together. It can be ordered from Tull's website, www.tullglazener.com. He will also have copies for sale at Unicoi.

"Let Me Call You Sweetheart" was the second big hit for the songwriting team of Leo Friedman, music, and Beth Whitson, lyrics. The two wrote nearly 50 songs together, including: "In The Sunshine and Shadow," "Love Rules the World," "Till My dreams Come True," "High on a Windy Hill," and "Blue Beads." In 1909 they collaborated on "Meet Me Tonight in Dreamland," which was the #1 song (measured in terms of sheet music sales) that year.

Written one year later in 1910, "Let Me Call You Sweetheart" sold more than five million copies, making it one of the most popular songs of all time. Whitson's sentimental lyrics match perfectly with Friedman's lilting waltz melody.

The tune has been performed and recorded over the years by such disparate artists as Bing Crosby, Ella Fitzgerald, Frank Sinatra, Buddy Holly and Bob Dylan.

Tull Glazener has been sharing the music of the mountain dulcimer since 1984. He has performed and led workshops throughout the mid-west and south. Tull enjoys arranging Aires, waltzes, ragtime, traditional, old-time, contemporary, classical, and jazz for the mountain dulcimer. Tull is also one of the performers on Susan Trump's Masters of the Mountain Dulcimer series (Volumes 1 and 3). He has produced five recordings, is the author of four instruction/tab books, and has been a featured columnist for *Dulcimer Player News*. His latest project has been producing a series of learn-at-home workshop/teaching CDs.

Let Me Call You Sweetheart

Leo Friedman, Music; Beth Slater Whitson, Lyrics; 1910

Melody

Arranged by Tull Glazener

Verse

www.tullglazener.com Tull Glazener Eagle Creek Music

Let Me Call You Sweetheart

Melody Page 2

Chorus

www.tullglazener.com Tull Glazener Eagle Creek Music

Let Me Call You Sweetheart

Leo Friedman, Music; Beth Whitson, Lyrics; 1910

Verse

D E7 A
I am dreaming dear of you, day by day

A A7 D
Dreaming when the skies are blue, when they're gray

F#m Bm E7 A
When the silv'ry moonlight gleams, still I wander on in dreams

D E7 A F#m Bm E7 A7
In a land of love, it seems just with you.

Chorus

D G B7 E7
Let me call you "Sweetheart", I'm in love with you

A D E7 A A7
Let me hear you whisper that you love me too

D G B7 E7
Keep the love light glowing in your eyes so true

G E7 D B7 E7 A D
Let me call you "Sweetheart", I'm in love with you.

Verse 2

Longing for you all the while, more and more;
Longing for the sunny smile I adore.
Birds are singing far and near; roses are blooming everywhere.
You are alone, my heart can cheer, you just you.

𝄞 **www.tullglazener.com** **Tull Glazener** **Eagle Creek Music** 𝄞

Fall Festival Volunteers Needed

by Lynn McCollum

Many of you have signed up to come to the wonderful Fall Festival at Unicoi in November. However, not very many of you put a little checkmark in the box that asks if you would like to volunteer. If you don't know what 'volunteering' consists of- you may be hesitant to say yes. I do not ask a lot from you.

All this entails is helping out at the registration desk. You would be checking people's names off the list (which shows they are here), giving them their folders and giving them bags with their preordered T-shirts and bags. Also I need a few volunteers to stand at the concert doors and take up tickets.

The shift runs for about an hour and a half. There is enough downtime that you will be able to volunteer at some point. I will email a schedule with all of the time slots on it and you will simply email me back with your available times. A few of you will have a non-playing spouse who will accompany you, we are more than happy to have them volunteer.

We ask that you get to the registration desk a few minutes before your shift starts to get briefed by the people you are relieving. I try and have two people scheduled at each time slot.

If you would like to help me out by volunteering, please email me at lynnmccollum@windstream.net. I will add your name to the list and send out one mass email with all of the time slots on it.

Thank you so much. It takes each and every member of the NGFDA to make it run smoothly year after year.

Membership News

by Lynn McCollum
Membership Chairman

Welcome to the following new members:

- **Ken Holland**
  Sharpsburg, GA
- **Barbara Walter**
  Blairsville, GA
- **Curtis & Jeanne Freeman**
  Maryville, TN
- **Phil Myers**
  Franklin, NC
- **Beverly Stevens**
  Blairsville, GA
- **Charles Slickis**
  Canton, GA
- **Linda Behm**
  N. Augusta, SC
- **Patricia Marino**
  Jacksonville, AR
- **Joe & Lynn Von Kanel**
  Alpharetta, GA
- **Patricia Romejko**
  Murphy, NC
- **Marsha Elliott**
  Alpharetta, GA
- **Carol Waggoner-Angleton**
  Grovetown, GA
- **Robi Gray**
  St. Simons Island, GA
- **Jacqueline Miller**
  Smyrna, GA

Spotlight on Satellites

Garden City Strummers

The Garden City Strummers performed for St. Teresa of Avila Catholic Church fall festival on Saturday, October 13. Five members participated and they are: David Minor, guitar and vocals; Marilyn Grau, bowed dulcimer; Betty Fleming, Kathy Minor and Gene Griner, mountain dulcimer.

The performance included 12 tunes: "Amazing Grace," "Black Mountain Rag," "Covered Bridge Waltz," "Fly Around My Pretty Little Miss," "Mississippi Sawyer," "Old Joe Clark," "Rosin De Beau," "Southwind," "Wildwood Flower," "Boatman," "You Are My Sunshine," and "Bile Dem Cabbage Down."

The final piece of "Bile Dem Cabbage Down" was played in loving memory of Bernice Phillips. Bernice was a well-loved club member who recently went home to be with the Lord.

Yonah Pickers

As the fall season begins, so does the interest in holiday performances and music for this busy group of Yonah Pickers. Halloween, Thanksgiving, Hanukkah, and Christmas provide encouragement to play some of the most beautiful music ever written

continued on page 7

Spotlight on Satellites

Yonah Pickers

continued from page 6

and also, some of the most fun. Currently members are looking at a variety of venues including but not limited to libraries, senior centers, nursing homes, and hospitals. Events are booked well in advance so that all members have the opportunity to can get them on their schedules early.

The group's numbers continue to grow as does the variety of instruments. Most recent additions are a member who plays keyboards and two members who play
guitar. The new members have been most welcomed by the group and the additional instruments add delightful variety to performances. The group has recently started looking at multipart arrangements and is enjoying the sound they create. Members attending Fall Festival will be looking for more of these. The group has also had fun playing outside for their regular Sunday practices which, due to Oktoberfest traffic in Helen, have been relocated to a local business during the month of October.

The combination of the beauty of the fall colors combined with the beauty of the music creates a warm and engaging experience for players and listeners all. If you find yourself in the area during your fall leaf viewing journeys on a meeting day, the group consistently welcomes all visitors and all instruments. Members also look forward to welcoming everyone to the peaceful beauty that is their part of the world for this year's Fall Festival. For more information about this article, please contact bswhitmire@windstream.net.

Gainesville Strummers

After a busy summer and bidding a sad farewell to Louise Gunnin who passed away, the Strummers are strummin' again. There has been growth with new members joining the group since last playing season. The Strummers are looking forward to a great year and busy holiday season and invite anyone passing through Gainesville on a Thursday afternoon to drop in and join us.

Alphafretters

It has been a fun and rewarding month for getting the Alphafretters back in the groove. Thanks to all who have supported, encouraged and participated in the process! Some familiar and new tunes were worked on at the bi-monthly meeting as well as right hand technique. A local assisted living facility brought a group to visit the Center and to "see what a dulcimer does and sounds like." Residents sang along with familiar tunes, swayed to the waltzes, and clapped to the faster tunes; then offered hugs all around before leaving. Now, that was pure fun!

Gwinnoters

The only way to make sense out of change is to plunge into it, move with it, and join the dance. Positive changes for Gwinnoters, incorporated last month, resulted in a packed meeting room resounding with some rockin' and gwinnote' finger dancing in our new Lawrenceville location.

The new 'something for everyone' format motivated and challenged all levels of players as the musical journey went from Cajun to Celtic. Segments included a Jam Slam no-holds barred all-play session to a Skill Building session on creating different playing parts and 'vamping' rhythms to spice up group playing. The ending Tune Sharing session uncovered some great tunes.

The group decided to meet Sunday, November 18, for those not attending Unicoi Fall Festival or that might return in time. The next Community Outreach Project will be Saturday, December 8, at the invitation of Gwinnett County Parks & Recreation. A playing ensemble will join Civil War re-enactors at McDaniel Farm Park for a Christmas-themed living history experience. Practice times will be scheduled outside of Gwinnoter meetings for interested players.

Thanks to Dave Roth for creating the new Gwinnoter website (http:/winnoters.zxq.net) that will feature meeting notices, a master tune list and other items of interest.

Gwinnoters gather at the New Farview Church location. The time is: 1:30 for beginners; 2:30, skill building; 3:15- 4:30, Play and Share tab. All newcomers are welcome. The group will have a play-out on Saturday, December 8, at McDaniel Farm Park in Duluth, Georgia, near the Gwinnett Place Mall. This will be a Civil War, Holliday program. The time will be announced at a later date.

Land of Waterfalls Dulcimer Players

Land of Waterfalls Dulcimer Players were warmly received by the Lake Toxaway Community Center audience during the regular Friday night supper and music. Because of some excellent amplification the group could be clearly heard

continued on page 8

Spotlight on Satellites

Land of Waterfalls Dulcimer Players

continued from page 7

throughout the large building. After playing a lot of familiar songs for 45 minutes the group was treated to a delicious supper followed by a blue grass concert.

The group continues its usual performances at two senior facilities a month and has added a couple of new members.

Dalton Dulcimers

Several members of Dalton Dulcimers recently enjoyed a very lovely fall day playing by the creek at Prater's Mill Country Fair in Varnell, Georgia. Many stopped to listen or express interest in the instruments. Gospel tunes were a big hit.

Middle Georgia Dulcimer Club

The Middle Georgia Dulcimer Club met at The Young America School of Music for the regular monthly meeting Saturday, October 6. Everyone enjoyed lesson time learning some new music and later participated in an open jam time and practice for Mossy Creek.

Club members had several playing engagements in the middle Georgia community in October. The club played under the tent at the fall Mossy Creek Barnyard Festival on October 20 – 21. During this time the club presented a brief daily concert in the Sharing Circle near the food court. A group of the Middle Georgia Dulcimer Club players entertained during the Senior Luncheon on October 9 at Tabernacle Baptist Church in Macon Georgia. The Club also played at a Fall Halloween Festival in Gray, Georgia.

The Club will meet for its regular monthly meeting in October on Saturday, November 10, at The Young America School of Music at 6361 Zebulon Rd., Macon, Georgia from 1:00 until 4:00. *The Club has changed its meeting date from the 1st Saturday of the month to the 2nd Saturday of each month.* The first hour is designated for mountain dulcimer class – all levels are welcomed. After lesson time the group will have an "any instrument welcome" jam session for fun playing for the rest of the meeting time. Everyone is welcome to come and play with the club on second Saturday at Young America Music School.

Frettin' On Faith

The Fretters' started really concentrating on Christmas music and the Holidays . . . it's never too early! The group played at the Ringgold Barn Party on October 27 to a receptive crowd. Looking forward to playing at "A Farmhouse Christmas" at Ringgold FBC in November. Look out Unicoi here we come! From Ringgold . . . "just keep on frettin'."

Upcoming Events

November 9-11, 2012

2012 Smoky Mountain Dulcimer Retreat in Townsend, Tennessee. Information and registration forms for the 2012 Smoky Mountain Dulcimer Retreat are available at the Knoxville Area Dulcimer Club web site, www.knoxvilledulcimers.org

continued on page 9

Upcoming Events
November 9-11, 2012

continued from page 8

Saturday instructors include: Lap Dulcimer: Joe Collins, Dave Haas, Larry Conger; Hammered Dulcimer: Martha Richard, Dee Dee Tibbets, Anne Lough; Guitar: Butch Ross; Jam Leader: Jim Miller.

Cost of the retreat will be $85.00 for members and $95.00 for non-members. This price includes Friday night's Sharing Circle, Saturday Workshops.

Further information including mini classes, beginning lap dulcimer lessons and lodging information is available on the Knoxville Area Dulcimer Club website: www.knoxville dulcimers.org.

If you have any questions, contact Deby Libby at debylibby@charter.net or leave a message on her cell phone at 865-406-6075.

with all printed handouts, all jams, Saturday Instructor Concert and the Sunday Morning Hymn Sing.

A Non-Participant fee of $35 will be charged for people who are not taking workshops. This price includes the Friday Night Sharing Circle, the Saturday night concert, the Sunday morning Hymn Sing and all jams.

New Venue: Everything, with the exception of the Hymn Sing, will be at the Townsend Church of God. Plenty of parking, handicap accessible, wireless network, meals available for purchase (sign up/pay when registering), and just minutes from Wood-N-Strings Dulcimer Shop.

January 31-February 3, 2013
February 4, 2013

By Bing Futch

Winter in Florida is going to be sizzling in 2013 as we present two radically different events in the Sunshine State:

The first will be our fourth annual Key West shindig, now known as the Key West Dulcimer Gathering. January 24-27, 2013 in Key West, Florida. Butch Ross and I will be presenting mountain dulcimer and ukulele workshops, private lessons and a concert at Casa Cabanas, which was the site of our outing earlier this year with Robert Force and Scott Snyder. No registration fee! The workshops and lessons are pay as you go and we'll once again be sightseeing and enjoying an authentic Cuban cookout at the casa. It'll be laid-back as it can get, for that's the tropical island style! For more information, visit our website at http://tinyurl.com/95xr3jm.

Then, the following weekend, January 31-February 3, 2013, I'll be joined by Guy and Sharrie George for the first annual Florida Gulf Coast Dulcimer Retreat in Homosassa Springs, Florida, presented by Folkcraft Instruments. $99 registration includes all 26 workshops and Saturday night concert with the focus on mountain dulcimer, hammered dulcimer, Native American flute, penny whistle, ukulele, steel drum and guitar. The site for all of this will be the Homosassa Riverside Resort where we have a discounted block of rooms. This will showcase the old Florida river style, with plenty of opportunity for boating, fishing, scalloping and swimming with manatees. For more information, visit
20http://floridagulfcoastdulcimerretreat.blogspot.com/
and our Facebook event page at
2http://www.facebook.com/events/143776002427014/

On February 4, Guy, Sharrie and I will be leading a RV caravan to the Ft. Wilderness Resort at Walt Disney World for yet MORE musical fun as we camp out on the shores of Bay Lake, jam, hang-out and enjoy all of the fun that a stay at The MAGIC KINGDOM has to offer.

February 8-9, 2013

Central Florida Dulcimer and Autohop© Festival in Mount Dora, Florida. Mountain Dulcimer Instructors: Janita Baker, Doug Felt, Robert Force, Jeff Furman, Tull Glazener, George Haggerty, Marsha Harris, Lorinda Jones, Karen Mueller, Gary Sager, Susan Trump. Hammered Dulcimer Instructors: Ray Belanger, Kathie Hollandsworth, Ken Kolodner, Jody Marshall, Carolee Stewart. Autoharp Instructors: Cheryl Belanger, Karen Daniels, John Hollandsworth, Karen Mueller. Bowed Psaltery: Jon Williams. Ukulele: Sharrie George, Rick Thum. Steel Drum: Guy George. Tin Whistle: Greta Gillmeister.

Cost: $85.00. Catered meals and rental instruments available.

Festival location: Round Lake Christian Church, 31205 Round Lake Road, Mount Dora, Florida.

Lodging available at Comfort Inn, Eustis, FL 352-742-8022. $77.99 (king bed); $82.99 (two queen beds) per night plus tax. Request Dulcimer Festival Rate. Other motels in area.

Self-contained RV's will be allowed to park overnight on Round Lake Christian Church property during the festival. RV Registration Contract is

continued on page 10

Upcoming Events
February 8-9, 2013

continued from page 9

required with a fee payable to the church (pets must be leashed at all times). Download Church RV Registration form from www.fldulcimer.com or email Ruth Harnden at dulcirah@embarqmail.com. Other camping available nearby.

Register early as attendance will be limited to 200 people.

For registration packet, contact Ruth Harnden at 352-735-4907, dulcirah@embarqmail.com or www.fldulcimer.com.

Changes In Notification And Publication of The Monthly Newsletter.

The board of NGFDA voted at its last meeting in August to begin offering the newsletter only by mail and via the newsletter link at the club website www.ngfda.com beginning in January 2013.

NGFDA is announcing this in this month's newsletter and in subsequent newsletters to alert the members of the change. Please spread the word. The newsletters will no longer be found at the Yahoo groups site each month. Members should log into the club website to read the newsletter and to print it out. It is usually found on the website during the last week of each month. Members who have elected to get a mailed copy of the newsletter will continue to receive it.

This change will also be announced at Fall Festival.

This will not change any other feature offered by the Yahoo group. Please continue to support it.

Selling An Instrument
by Ed Humphries

As noted elsewhere in this issue, the Fall Festival swap table is a joy to visit and a sight to behold. But sometimes things don't go as planned. One year there was a fiddle I was interested in. There was a scrap of paper stuck between the strings with a telephone number - which was not answered when I called. Later I over-heard the wanna-be seller getting belligerent with a prospective buyer about how great the (obviously beat up, no name) violin was and how it was worth far more than the (outrageously high) price he named. Needless to say, I didn't even try to buy it.

If you are considering selling one or more instruments on the swap table, here are some hints to help you make the sale. These are things you DO want to do.

First of all, clean and polish your instrument. For most of us that's a given; however if you are selling because this is a little used instrument, it may be suffering from a little neglect. And after you put it on the table, come around often to clean off fingerprints accidentally put there by prospective buyers. A clean instrument is a showcase that attracts attention and shows that you care.

Price your instrument. "Make an Offer" sounds nice on paper, but, if you don't know what your dulci-tar-jo is worth, how will you know when you get a good offer?

- If you have high unspoken expectations, you may get insulting (to you) offers; to avoid bad feelings (to both parties) and not get silly low-ball offers, you need a price.
- A well thought-out price draws prospects and may just seal the deal.
- Putting a price on then writing "Or Best Offer" is pointless - if you need to get a given price, say so ($500 FIRM); otherwise just be prepared to dicker.

The very best thing you can do to ensure you sell your instrument is done at home, well before you leave for the festival. Sit down with a sheet of card stock (paper is too flimsy and flies off). On this card stock you should write what you are selling, for how much, and give a vivid description of what you are selling. Give clear directions on how to contact you (hopefully more than one way). Preferably you do this on a computer so it is clear, attractive, and easy to read (no small type!). Here's an example to get you started (remember, use LARGE type):

For Sale: 2001 Gibender Dulcimer - $300

This is a gently used dulcimer that has only been played once or twice a year on special occasions. It is therefore surplus to my needs. It is set up in the conventional 2-1-1 manner, but it comes with replacement bone nut and saddle (no longer available from Gibender) to set up four equidistant strings if you prefer. In keeping with its Sitka Spruce top and Walnut side/bottom, it has a pure sweet tone that comes through the jam very well.

If I'm not at the table, please call or text me at 444-55-1234 or you can page me at 333-555-5678. If you prefer, just leave your name and number here and I'll call you as soon as I get back to the table. Thanks for considering this fine instrument! Firstname Lastname

Fix the card in place so it can be easily read and you are more than halfway sold.

One more thing, a pet peeve really: if you are selling the instrument only, don't put the case on the table. Don't get me started... :-)

Join Us Online At ngfda.org

SATELLITE	AREA	FREQUENCY	TIME	LOCATION	CONTACT
AlphaFretters	Alpharetta, GA	Bimonthly 2nd & 4th Saturdays	10:00- 12:00	Alpharetta Adult Activity Center 13450 Cogburn Road	Julia Bagley 404-502-9076 Dulcigal42@att.net
Bent Tree Strings	Jasper, GA	Monthly, 4th Thurs.	2:30- 4:30	Club Tamarack Dining Room in Bent Tree. Bent Tree is 6 miles east of Jasper off Cove Road.	Carol Lesley 770-893-2019 Carol.Lesley@tds.net
Blue Ridge	Blue Ridge, GA	Bimonthly 1st & 3rd Mondays	1:00- 3:00	Shepherd of the Hills Lutheran Church Hwy. 515 at Forge Mill Road	Anne Bailey 706-632-3854 Suzanne Carter suzanne1951@windstream.net
Dalton Dulcimers	Dalton, GA	Weekly Wednesdays	2:30	First United Methodist Church 500 S. Thornton Ave.	Sherry Patterson 706-278-7256 jspatts@windstream.net
Frettin' On Faith	Ringgold, GA	Weekly, Sundays	4:00	First Baptist Church downtown Ringgold on U.S. Highway 41 (Nashville St.) in the choir/music room	Michael Whitfield 706-673-6730 mewhitfield@optilink.us Website: www.tiptopwebsite.com/frettin
Gainesville Strummers	Gainesville, GA	Weekly – Thurs.	1:00- 3:00	First Baptist Church Room 208, 751 Green Street, N.W.	Bob Weaver 770-540-5278 bobweaver6@gmail.com.
Garden City Strummers	Augusta, GA	Monthly, 3rd Mon.	5:30- 7:30	Marks Baptist Church 1405 Marks Church Rd.	Betty Fleming 706-541-2146 bfleming7823@comcast.net
Gwinnoters	Lawrenceville, GA	Monthly, 3rd Sun.	1:30- 4:30	Fairview Presbyterian Church Education Building	Nora Roy 770-963-2541 nsr45@charter.net
Hart String-Strummers	Hartwell, GA	Bimonthly 2nd Tues. & 4th Sat.	Tues.- 6:30 Sat.-1:30	Hart Regional Arts Council Art Center 338 E. Howell St.	Mary Alice Ray 706-376-6591 706-371-0176 mary.alice.ray@gmail.com
Hilltop Strummers	Woodstock- Canton, GA	Weekly – Tues.	1:30- 3:30	Canton First UMC 930 Lower Scott Mill Road, Canton, GA Exit 16 at I-575	Dan or Barbara Asperger 678-493-6970 (H); 770-633-1987 (C) daasp@windstream.net
In Town Down Home	Atlanta, GA	Monthly, 3rd Sat.	2:00	Tenth Street United Methodist Church 425 Tenth Street, NW	Cathy Watts 770-393-3454 chwatts@mindspring.com
LaGrange Dulcimer Troupers	LaGrange, GA	Weekly, Thurs. mornings Weekly, Tues.	10:45- 12:15 11:30	First United Methodist Church for jamming & prac. Beginning classes	Ann and Perry Wilder 706-882-5027 perrylwilder@bellsouth.net
Land of Waterfalls Dulcimer Players	Brevard & vicinity, NC	Weekly, Wed.	1:00- 3:00	Silvermont Opportunity Ctr. 364 East Main St. Brevard, NC	Mary Sherwood 828-966-9628 sherwood@comporium.net Ann Brown 828-877-5506 grumps@comporium.net
Middle Georgia Dulcimer Club	Macon, GA	Monthly, 2nd Sat.	1:00 Lesson 2:00- 4:00 Jam	Young America School of Music 6361 Zebulon Road	Ron Rowland 478-968-0684 ronrowland@windstream.net Karen Stewart 478-954-6759 galadybug53@gmail.com
Mountain Sounds	Blairsville, GA	Bimonthly 2nd & 4th Tues.	1:30- 3:30	Senior Center	LaDale Trimble 706-835-1688 raydale@windstream.net
N.W. Allatooners	Kennesaw, GA	Monthly, 2nd Sun. Beginners All Levels	 1:30- 2:30 2:30- 3:30	Towne View Baptist Church Modular Bldg. C 1115 Shiloh Road	Peggy Martin 678-478-2456 martin.pb@comcast.net www.allatooners.org Satellite Scribe: Diana (DeeDee) Nash muffyqnash@yahoo.com
Oconee Belles & Beaus	Salem, SC	Bimonthly, 2nd Thurs. 4th Tues.	2:00- 4:00 1:00- 3:00	Keowee Key (Routes 130 & 183 So. of Salem, SC) Activity Center, Whitewater Room	Joan Krech 864-944-7094 joankrech@bellsouth.net Bonnie Lamarand 864-888-3328 lmrnd@att.net
Peach Pickers	Peachtree City, GA	Monthly, 2nd. Sun.	3:00- 5:00	The Bridge Community Center 208 Willowbend Road	Pat Hobson 770-461-2522 phobson@mindspring.com Sam and Rhoda Greene 678-833-5995 (Home) Sam@greenemountaindulcimer.com Rhoda@greenemountainembroidery.com
SEHDP (Southeastern Hammered Dulcimer Players)	Support Group for Local HD Satellites	www.SEHDP.com for Individual Satellite Info.			www.sehdp.shutterfly.com Patsy Jordan sehdpmail@gmail.com
Sonic Sounds Dulcimer Club (EDIMGIAFAD)	Centerville, GA	Weekly, Thurs.	6:00- 6:30 Lesson 7:15-Jam	1st United Methodist Church 600 N. Houston Lake Rd.	Laneah Maddox 478-971-8223 912-687-3621 laneahmaddox@yahoo.com http://wrmusic.tripod.com/sonicsoundsdulcimerclub
Whistle Stop Pickers	East Alabama/ West Georgia (Auburn-Opelika area)	Weekly, Sat.	1:00- 3:00	Lee County Historical Society Museum 6500 Stage Road (Hwy 14) Loachapoka, AL	Allen & Deborah McCord 334-821-1301 334-703-3646 (cell) bigalmccord@bellsouth.net
Yonah Pickers	Helen, GA Clarksville, GA Cornelia, GA	Bimonthly 2nd & 4th Sun. BiMonthly Practice 1st & 3rd Mon. Bimonthly-Beginners 1st & 3rd Sat.	2:00- 4:00 3:00- 5:00 3:00- 5:00	Helen Presbyterian Church 8895 N. Main St.	Lynn McCollum 706-499-3212 lynnmccollum@windstream.net Email lynnmccollum@windstream.net for details.

NGFDA sanctions these groups as satellites, but each one sets its own agenda, meeting place and procedures. Last Updated 10/11/12

NGFDA Membership Form

Please start/renew my membership in NGFDA, including a subscription to the monthly *Foothills Footnotes* newsletter. Tab books available to members only, one copy per member at a cost of $7 (if mailed, add $4 mailing fee). Individual membership: $20. Family membership: $30. Please make checks payable to NGFDA. Dues, according to NGFDA bylaws, are renewable each November regardless of when you join.

Name_____

Address_____

City_____ State_____ Zip_____

Home Phone_____ E-mail address*:_____

Membership Status (check one): ☐ New ☐ Renewing

Playing Level (check one): ☐ Beginner ☐ Intermediate ☐ Advanced

***Members can automatically access our monthly newsletter at www.ngfda.org by clicking "newsletter" and entering your email address as *listed above*. The newsletter is posted around the 25th of each month.**

I wish to get my newsletter ☐ on the NGFDA website ☐ by mail

Do you want to order a Tab Book? (check one) ☐ Yes / ☐ No
Please add $11.00 for Tab Book and postage

Tab Book $_____

Membership Fee $_____

Total Enclosed $_____

Mail membership form and payment to: **NGFDA P.O. Box 522 Demorest, GA 30535**

North Georgia Foothills Dulcimer Association
www.NGFDA.org
Post Office Box 522
Demorest, Georgia 30535
United States of America